



 SARIO BUSINESS LINK

# SLOVAK MATCHMAKING FAIR 2016

**November 3, 2016, Bratislava**

**DATE**

November 3, 2016

**VENUE**

Hotel Bratislava,  
Bratislava

**WORKING LANGUAGE**

English

**PRICE**

For the participation of one person/  
representative of the event participant  
100 EUR (event participant is one business  
subject/company).

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Each additional person/representative of  
the event participant pays 50 EUR.

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The total number of the representatives  
will be filled in the registration form during  
the online registration.

**REGISTRATION**

[slovakmatchmakingfair2016.sario.sk](http://slovakmatchmakingfair2016.sario.sk)

**CONTACT**

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The Slovak Investment and Trade Development Agency (SARIO) invites you to the largest event from the series SARIO Business Link — Slovak Matchmaking Fair 2016.

## SLOVAK MATCHMAKING FAIR

Slovak Matchmaking Fair focuses on bilateral talks of the individual companies as well as the presentation of subcontracting partnership offers, tenders, available production capacities, joint ventures creation demands with foreign partners and search for cooperation partners especially in the fields of automotive, engineering, energy and ICT. Since its beginning in 2007 the event brought the opportunity to connect business and production potential to over 1,500 companies from 35 countries.

### FOCUS ON

## AUTOMOTIVE INDUSTRY



## WHY PARTICIPATE?

**The Slovak Matchmaking Fair is annually the largest and the most prestigious meeting of Slovak and foreign companies in Slovakia.**

- individual pre-planned schedule of B2B meetings with the history of 9 years of satisfied participants. The chance to find new business opportunities & partners from Slovakia & abroad in one day & in one place
- bilateral business negotiations based on pre-planned schedule participants receive beforehand
- sourcing — opportunity for Slovak companies to become a part of supplier chain of established multinational company
- attractive accompanying program — Joining the Best Address in Automotive Conference, Slovak investment environment presentation and 3D Slovakia — Slovakia as you do not know it
- unique Slovak prototype of sports automobile Brutal & more surprises
- new business contacts and investment opportunities at home & abroad
- direct feedback, information and individual consultation about selected territories, projects and funding
- effective informal networking during the day and Gala evening offering complex cultural and gastronomic experience



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## AGENDA

### NOVEMBER 2 2016

19.00 – 20.00

Glass of Wine

- Welcome of the participants & evening before the event in the hotel venue

### NOVEMBER 3 2016

7.30 – 8.30

Arrival and registration of guests and participants

8.00 – 10.00

Morning Coffee

8.30 – 9.00

Opening Ceremony

9.00 – 10.30

Introduction of Slovak Automotive Production Plants

- What kind of the development phase are Slovak automotive plants undergoing right now, challenges they are facing & what do they expect from potential business partners

10.45 – 12.00

Localization plans, best cost country sourcing, technical support for suppliers

- How to join chain of a multinational company; the journey of your company from Tier1 and Tier2 supplier

13.30 – 14.45

Industry in Digitally Connected Age

- Industry 4.0, automation, robotization and digital technologies, new discipline: Automotive IT, Digital Single Market EU – trends introduction and available case studies

9.00 – 12.00

Planned B2B meetings

12.00 – 13.30

Lunch

13.00 – 18.00

Planned B2B meetings

15.30 – 17.00

Coffee Break

19.00

Gala Evening & Dinner

Under the patronage of the Slovak Presidency of the Council of the EU.